

TALKING POINTS FOR GEORGIA TECH PRESIDENT G. WAYNE CLOUGH
G-8 Summit Media Briefing, June 7, 2004

- Privileged to serve as President of one of the top 10 public universities in the United States.
 - Genuinely international university – Metz, Singapore.
 - Nation's largest producer of engineers, including women and African American engineers
 - Also offer a wide range of non-engineering programs
 - \$425 million in research expenditures this year
 - Campus here in Savannah
- Georgia Tech part of University System of Georgia
 - One of largest system in nation with nearly 250,000 students at 34 colleges and universities.
 - Annual economic impact on the state over \$8 billion.
- Home to 3 nationally ranked research universities:
 - Georgia Tech #10 and UGA #20 among publics
 - Emory University in top 20 privates
- More than \$1 billion in research conducted at Georgia's colleges and universities each year
- Georgia's national rankings as high-tech state:
 - 5th in telecommunications
 - 6th in software publication
 - 9th in biotechnology (Centers for Disease Control)
 - 11th in high-tech employment (suffered less erosion than the national average during recent economic downturn)
 - 14th in high-tech exports (\$2.5 billion per year)
- Georgia 7th among the 50 states in the infrastructure required by high-tech start-ups, including venture capital
 - Nearly \$200 million in venture capital in Georgia just in first quarter of 2004 (PricewaterhouseCoopers)
- Introduce fellow panelists:
 - Thomas E. Noonan: President and CEO of Atlanta-based Internet Security Systems, Inc. Georgia Tech alumnus who started ISS in 1984 with another GT alum – Chris Klaus, who developed the technology in his Georgia Tech dorm room. Tom also worked for Dun and Bradstreet Software.
 - Joanne Walter: president of WalterPan LLC, which provides solutions to self-service industry. Also founded EcoInvest, equity fund company based on tech solutions for environmental reclamation and building materials. Before she

became an entrepreneur, was VP with NCR and developed self-service retail check-out technology. Fluent in German and Russian.

- Brian Martin: president, CEO and co-founder of Nanoventions. Has 20 years high-level management experience in small start-ups and in large corporations like WorldCom. Member of the board of Technology Executive Roundtable; serves on national board of directors of AeA.