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Dec. 9, 1921.

Mr. K. K. Rockne, Director of Athletics,
Notre Dame University,
South Bend, Ind.

My dear Mr. Rockne:-

I have just returned to the office today and find your telegram of the 8th confirming our understanding in regard to a football game between Notre Dame and Georgia Tech for Oct. 28, 1922 together with a return game in South Bend in 1923. It is certainly very gratifying to us to make this arrangement with Notre Dame and we are quite sure that this game will prove quite a drawing card in this section at least and I hope when we come to South Bend in 1923 it will prove quite as great.

I was sorry that it was inconvenient for our Dr. Crenshaw to come to South Bend this week and go over the matter of details of the contract with your Committee, but as I understood from you this was hardly necessary and we could take it up at some early date at his convenience. If it were not for the fact that I am unusually busy in the office, I would come up there myself and renew acquaintance. It is possible I will have to be in Buffalo again pretty soon and if I do, I will come by and drop in to see you.

We have had a most successful season here this year, and had some record breaking crowds, especially at our Auburn, Georgetown, and Rutgers Games. We also had a wonderful crowd in New York at our Penn State Game and am sorry that our arrangements were such this year that it was impossible for us to make another trip East to play a return game with Penn State and it was impossible for them to come to Atlanta next year, however, they have indicated that they would like to come here in 1923. Our Auburn Game Thanksgiving Day netted Auburn a little in excess of \$15,000.00. We play them here every year under the same kind of contract as we have with you except that we make them no guarantee. In fact we have made it a practice to divide fifty-fifty with all teams we play. It has worked out to such entire satisfaction that we are sure it must be the right principle. We take out the cost of the officials together with 10% of the gross receipts for ground up-keep, rental, protection, advertising, etc., and then split the net receipts fifty-fifty. In the case with teams coming from far off like you, we merely make a guarantee so as to insure you of a good amount. Last year we guaranteed Centre College \$6,000.00 and paid them instead, \$14,400.00 as their 50% option. We exceeded our option for Rutgers this year by nearly \$2,000.00. Between now and next year we expect to increase our seating capacity by approximately 5,000 seats and we are quite confident that the Notre Dame Game will give you about \$15,000.00 as your share.

Mr. K. K. Rockne -- - - #2.

Regards the officials, this will be left entirely between you and Coach Alexander and I have instructed him to get in touch with you at some convenient date, between now and the early Spring and settle on these officials. You will probably hear from him some time soon.

If by chance I happen to come up that way soon I will let you know . Anyway, if Dr.Crenshaw decides to come up between now and Xmas, I will communicate with you so that you can get in touch with him.

With kindest personal regards and wishing you success on your Western trip, I am,

Sincerely yours,

LWR/b