

Lockheed Martin Corporation

Corporate Engineering and Technology



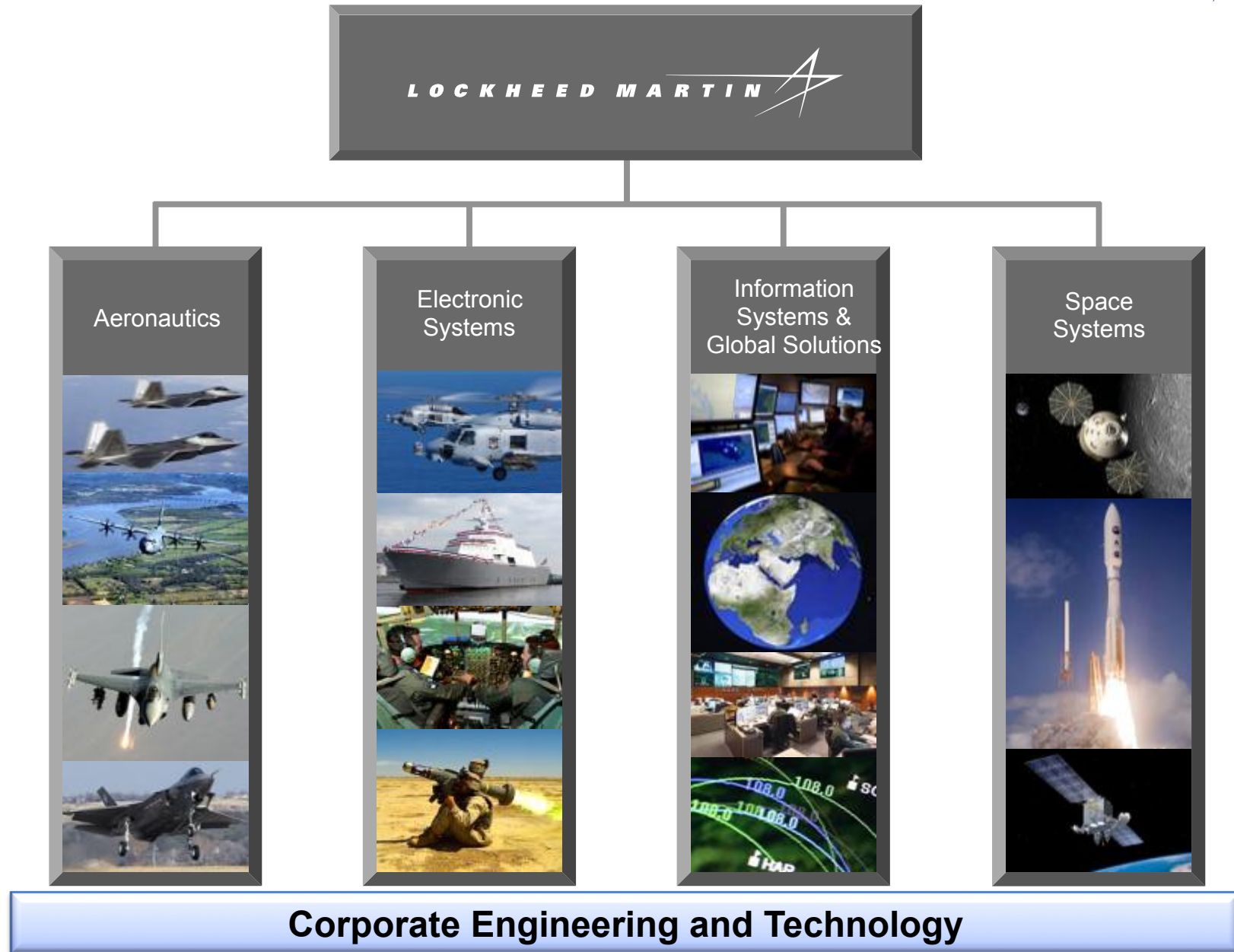
Steven Meier, Ph.D., PMP
Vice President, New Business Initiatives

The Men & Women of Lockheed Martin



- 123,000 Employees
- 63,000 Scientists, Engineers and IT Professionals
- Operations in 1,000 Facilities, 500 Cities, 50 States and 75 Countries

Lockheed Martin Corporation



Lockheed Martin Energy Business Portfolio



Information Systems & Global Solutions



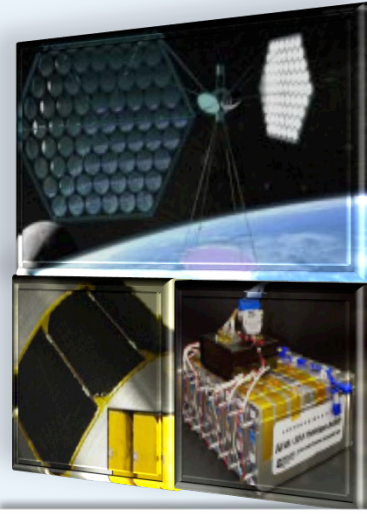
- Utilities Services
- Hanford Site Management
- Efficiency Services
- Smart Grid Integration
- Demand Response
- Grid Cyber Security
- Green IT
- Energy Savings Performance Contracts

Electronic Systems



- Sandia National Lab
- Renewables (Biomass, Biofuels, Wave, Tidal, Ocean Thermal, Solar)
- Fuel Cell Technology
- Intelligent Microgrids
- Digital Nuclear I&C and Training
- Small Modular Nuclear Reactors

Space Systems



- Carbon Monitoring
- Wind Prediction
- Composite Materials
- Component Design & Fabrication
- GOES-R (Geostationary Operational Environmental Satellite)
- Advanced Fuel Cells & Battery Technologies

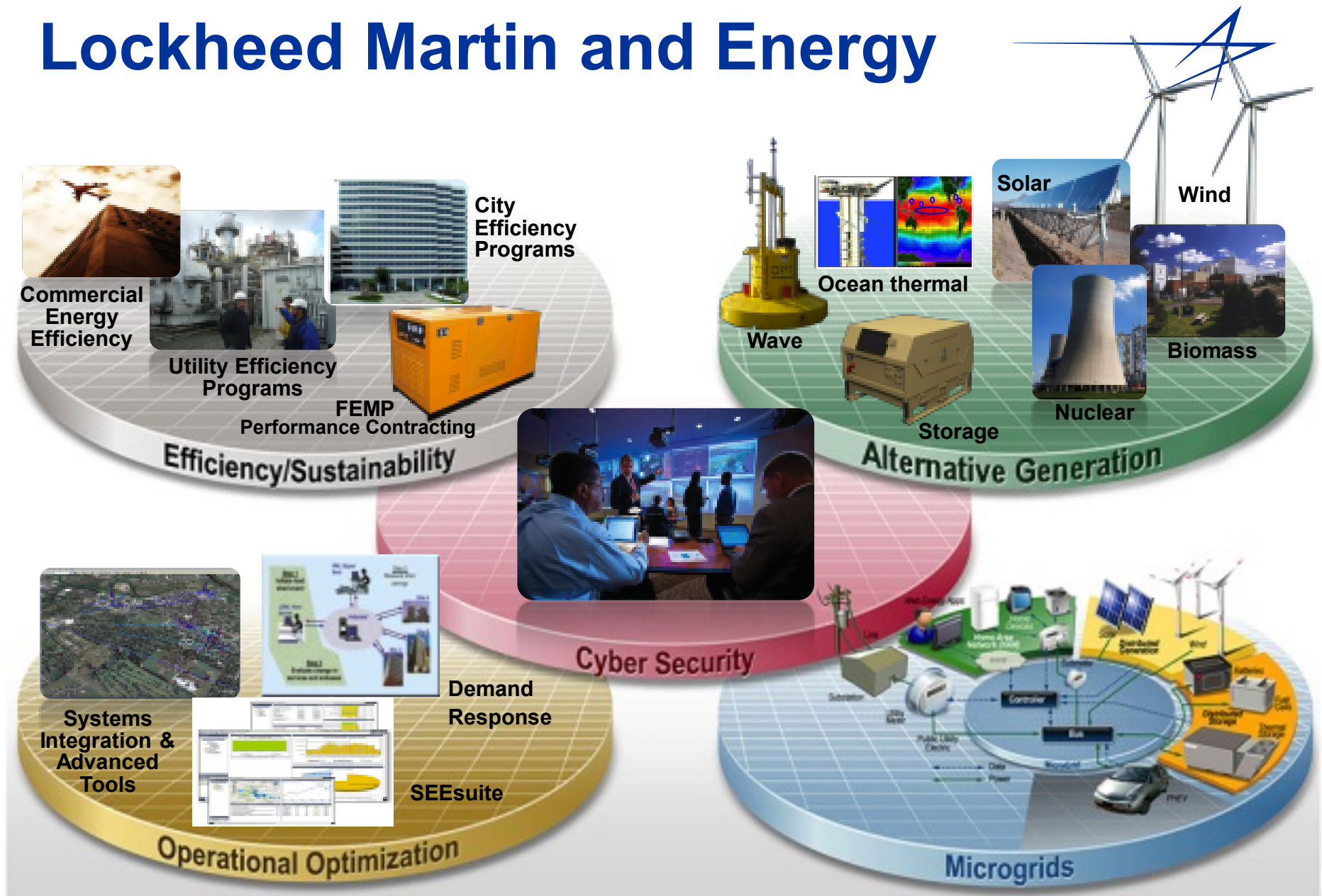
Aeronautics



- Manufacturing Efficiency
- Campaign & Force Wide Impacts of Energy Use for Mobility, Tactical and ISR Systems
- Material Research
- Hybrid Aircraft
- Energy Harvesting
- Biofuels R&D

Leveraging All Business Areas to Help our Customers Meet their Energy Goals

Lockheed Martin and Energy



We are Committed to Energy Solutions



Ranked 7th in Fortune 500
for Green Energy Purchases
275 million kWh annually



Owego Biomass Facility

From 2007 to 2010:
15% reduction in Carbon Emissions
20% reduction in Waste-to-Landfill
21% reduction in Water Usage

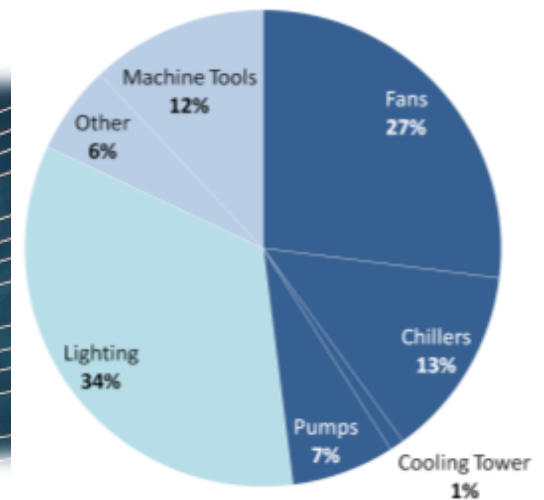


**On track to reach 25% absolute
reduction target by 2012**

Scored 90/100 for carbon
disclosure practices
**'A' rating for carbon
performance**

CARBON DISCLOSURE PROJECT

What we have done at our Facilities



Lockheed Martin Marietta





**Lockheed Martin is actively
engaged in solving our
customers 21st century Energy
Challenges**

