The Economics of Growth, Sprawl and Land Use Decisions

Jeffrey H. Dorfman
The University of Georgia

Alliance Quality Growth

Other Resources

• To see similar slides to those printed here and other graphs, reports, and resources on the economics of growth and land use, you can use the web at:

www.arches.uga.edu/~jdorfman/

or

landuse.uga.edu

Why Manage Growth?

• Some growth will come to your city or county whether you want it or not.

• Some growth won't come to your city or county no matter what you do.

- Then there is a middle ground you can impact
 - This part will decide your fate

Economic Benefits of Farm and Forest Lands

- These lands produce valuable products for consumers, generate jobs and tax revenues
 - 1/6 of all jobs and gross state product in
 GA

These lands attract businesses and families

 These lands also provide a net surplus to local government finances



Development by Type

Many counties and cities think that growth and development mean an increasing tax base and better financial health for the local government.

• Unfortunately a growing tax base is not enough to guarantee financial health, you must get revenue to grow faster than expenditures.

Cost of Community Service Studies

- A cost of community service study analyzes the revenue collection and expenditure burden by class of development
- Common categories are:
 - residential
 - commercial/industrial
 - farmland/forestland/open space

Revenues to Cost by Land Use

• Using results compiled by AFT, the national averages are:

- Residential: \$0.87

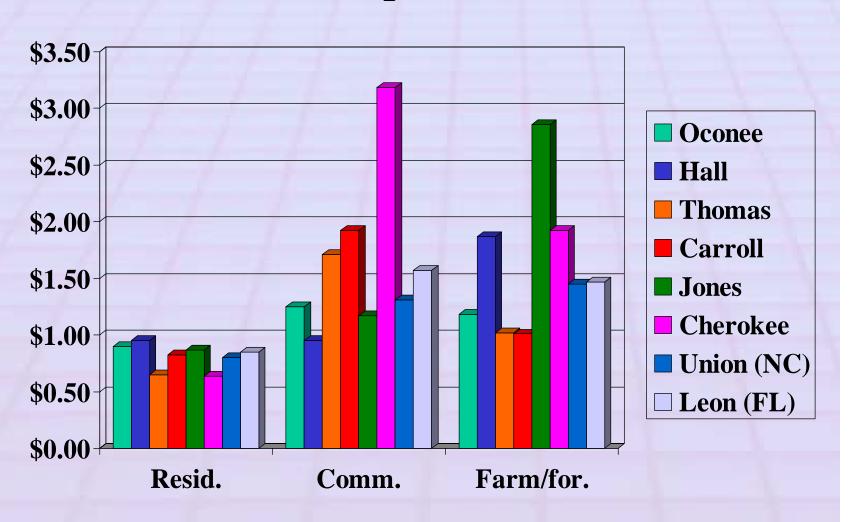
- Commercial/Industrial: \$3.45

- Farmland/Forestland/Open Space: \$2.70

• These figures are \$'s of revenue for each \$1 of expenditures.

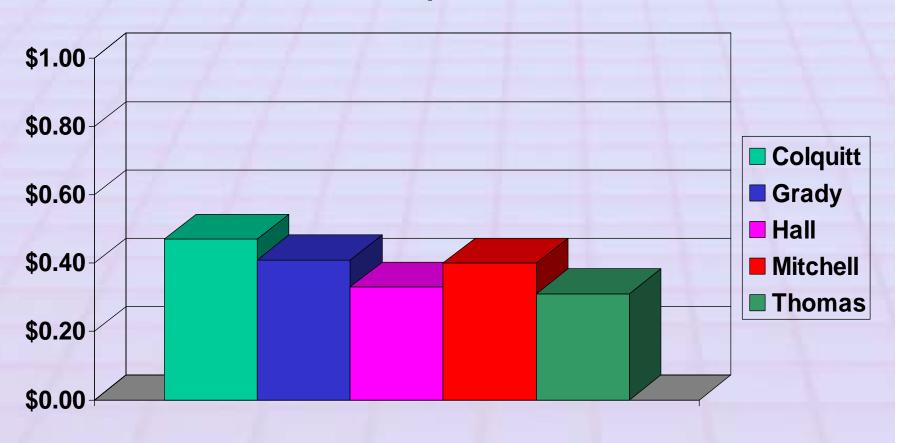
Some Southeastern US Results

Revenue: Expenditure Ratios

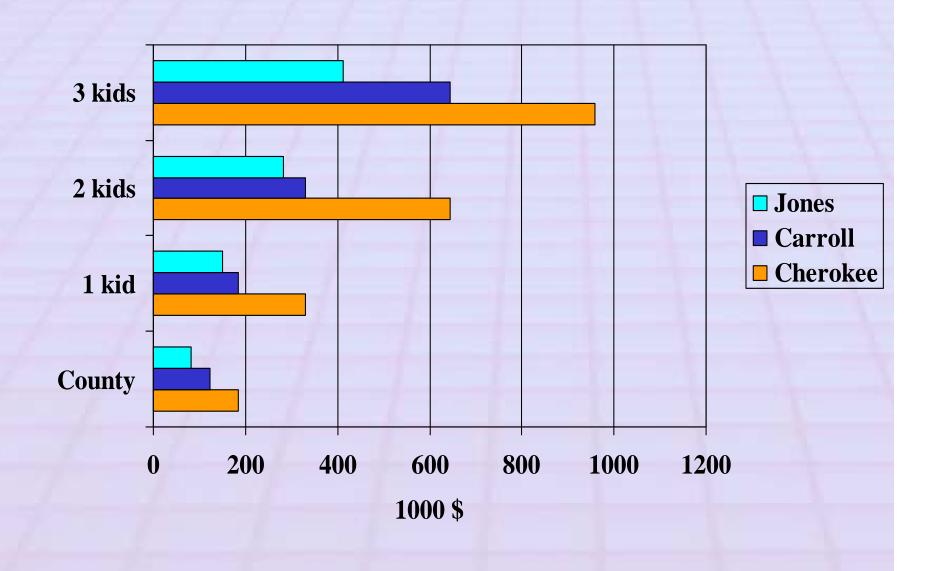


Manufactured Housing

Dollars of Revenue per \$1 of Service Cost



Break-even Home Values



Development Patterns

 Development patterns have an impact on the cost of service delivery: sprawl is expensive to service.

- The same growth done more densely and contiguously saves both money, farmland, and provides environmental amenities.
 - New Jersey, South Carolina, California studies

How to Change the Numbers

- Cost of service goes down by 50% of land savings (use half the land, save 25%).
- Avoid leapfrog development.
- Build where infrastructure already exists (infill is much cheaper than extensive growth).
- Multifamily is less expensive per unit until density gets very high.
- Design so service costs are low.

Possible Government Tools

- Zoning
- Standards
- Impact fees
- Incentives (time, approval, differential fees)
- TDRs
- PDRs
- Time
- Infrastructure





- 31% if workers in Rural South work in a different county than where they live.
- 52% of employment growth in metro areas was from in-commuters.
- 27% of employment growth in rural areas was from in-commuters.
- This means jobs may not equal housing growth, but also that housing can grow without new jobs.
 - Source for this slide is Mitch Renkow, NC State

Growth Patterns and Job Creation

• Sociologists are finding that today more and more high skill workers are choosing where to live first, then finding jobs.

 Because businesses want high skill workers, they follow these workers to places with good quality of life.

If you attract good workers, good jobs follow.

Quality Growth

Balanced Growth a Must

• The real conclusion is

 Local governments must ensure balanced growth, as sprawling residential growth is a certain ticket to fiscal ruin*.

* Or at least big tax increases.

